



4531 W 1ST ST
DULUTH, MN 55807-2769

Quotation

Quote 1

QUOTE DATE	QUOTE NUMBER
01/14/21	S010426553
ORDER TO:	PAGE NO.
(27) WERNER ELECTRIC 4531 W 1ST ST DULUTH, MN 55807-2769	1

QUOTE TO:
HUNT ELECTRIC CORP
7900 CHICAGO AVE S
BLOOMINGTON, MN 55420-1399

SHIP TO:
HUNT ELECTRIC/CITY OF COLERAINE
4330 W 1ST ST
STE B
DULUTH, MN 55807-2756

CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	ORDERED BY	SALESPERSON	PRICE BR	SHIP BR
60715	HEATER RFQ	BRICE PIERCE	SICARDC	2742	20
WRITER	SHIP VIA	TERMS	BID EXP DATE	FREIGHT ALLOWED	
Gregg Quam COGR 5839	27 DULUTH	1.25% 45 DAYS NET 60	See Below	Yes	
ORDER QTY	DESCRIPTION		UNIT PRICE	EXTENSION	
	***** Shipping Instructions ***** * * DO NOT USE SPEEDEE FOR DELIVERIES TO * * THE RANGE. MOUNTAIN IRON, VIRGINIA, * * ETC. * *****				
1ea	BERKO (1623) NONSTOCK TEMPLATE RUX1000432A0T000D0 10kW 240V 3Ph 24.06A BERKO Explosion Proof Unit Heater with 24V Controls, Thermostat, Automatic Reset Limit, 60 Amp Disconnect Switch. Notes - Lead time would be 10-12 weeks, subject to change *		7239.000e	7239.00	
1ea	BERKO JC80EP SPST EXPLOSION PROOF LINE VOLTAGE INDUSTRIAL THERMOSTAT RATED 22 AMPS AT 120-240V 18 AMPS AT 277V Lead time would be 10-12 weeks - IF NEEDED, sub ject to change *		595.260e	595.26	
1ea	BERKO (1623) NONSTOCK TEMPLATE RUXWM12 WALL MOUNTING KIT 3KW010KW F Notes - IF NEEDED Lead time would be 10-12 weeks, subject to change *		198.850e	198.85	
1ea	BERKO (1623) NONSTOCK TEMPLATE RUXCMO		159.310e	159.31	

*** Continued on Next Page ***



4531 W 1ST ST
DULUTH, MN 55807-2769

Quotation

QUOTE DATE	QUOTE NUMBER
01/14/21	S010426553
ORDER TO: (27) WERNER ELECTRIC 4531 W 1ST ST DULUTH, MN 55807-2769	PAGE NO. 2

QUOTE TO:
HUNT ELECTRIC CORP
7900 CHICAGO AVE S
BLOOMINGTON, MN 55420-1399

SHIP TO:
HUNT ELECTRIC/CITY OF COLERAINE
4330 W 1ST ST
STE B
DULUTH, MN 55807-2756

CUSTOMER NUMBER	CUSTOMER ORDER NUMBER	ORDERED BY	SALESPERSON	PRICE BR	SHIP BR
60715	HEATER RFQ	BRICE PIERCE	SICARDC	2742	20
WRITER	SHIP VIA	TERMS	BID EXP DATE	FREIGHT ALLOWED	
Gregg Quam COGR 5839	27 DULUTH	1.25% 45 DAYS NET 60	See Below	Yes	
ORDER QTY	DESCRIPTION		UNIT PRICE	EXTENSION	
	CEILING MOUNTING KIT ALL SZSF Notes - IF NEEDED Lead time would be 10-12 weeks, subject to change *				

Wire, conduit, and fluorescent lamp prices in effect at time of shipment. Other items valid 30 days and based on qtys supplied, unless tariff impacts to pricing is in effect at time of shipment. All items subject to approval by specifying party. Nonstock items are subject to restocking charges based on manufacturer's terms and conditions. Freight charges not included. This quote is subject to tax at time of shipment and will be included on your invoice. For complete terms and conditions as well as EEO Compliance regulations please go to : <https://www.wernermn.com/terms>

Subtotal	\$8192.42
SS&H CHGS	\$0.00
Tax	To be Determined
Amount Due	\$8192.42



3404 15TH AVE E STE 3
HIBBING MN 55746-3561
Phone: 218-262-5858
Fax: 218-262-5854

Quote 2

To: HUNT ELECTRIC CORPORATION
(DUMN-ELE)
4330 W 1ST ST STE B
DULUTH MN 55807-2756
Attn: brice pierce
Phone: 218-628-3323
Fax:
Email: aanderson@huntelec.com

Date: 01/14/2021
Proj Name: **EXP PROOF HEATER**
GB Quote #: **0237033230**
Release Nbr:
Purchase Order Nbr:
Additional Ref#
Valid From: 01/14/2021
Valid To: 02/13/2021
Contact: CHRISTOPHER EGAN
Email: christopher.egan@graybar.com

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

Item	Item/Type	Quantity	Supplier	Catalog Nbr	Description	Price	Unit	Ext.Price
100		1 EA	Q-MARK MFG	GUX1000412A0T 000D0		\$10,554.72	1	\$10,554.72
200		1 EA	Q-MARK MFG	GUXWM12		\$205.92	1	\$205.92

Total in USD (Tax not included): \$10,760.64

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

Subject to the standard terms and conditions set forth in this document. Unless otherwise noted, freight terms are F.O.B. shipping point prepaid and bill.
Unless noted the estimated ship date will be determined at the time of order placement.

To: HUNT ELECTRIC CORPORATION
(DUMN-ELE)
4330 W 1ST ST STE B
DULUTH MN 55807-2756
Attn: brice pierce

Date: 01/14/2021
Proj Name: EXP PROOF HEATER
GB Quote #: 0237033230

Proposal

We Appreciate Your Request and Take Pleasure in Responding As Follows

GRAYBAR ELECTRIC COMPANY INC. TERMS AND CONDITIONS OF SALE

1. ACCEPTANCE OF ORDER; TERMINATION - Acceptance of any order is subject to credit approval and acceptance of order by Graybar Electric Company, Inc. ("Graybar") and, when applicable, Graybar's suppliers. If credit of the buyer of the goods or services ("Buyer") becomes unsatisfactory to Graybar, Graybar reserves the right to terminate upon notice to Buyer and without liability to Graybar.
2. PRICES AND SHIPMENTS - Unless otherwise quoted, prices for goods shall be those in effect at time of shipment, which shall be made F.O.B. shipping point, prepaid and bill. Unless otherwise indicated in the applicable quotation or statement of work, prices for services shall be those in effect at the time of completion. The contract price for goods and or services shall be increased by the amount of any applicable tariff, excise, fee, assessment, levy, charge or duty of any kind whatsoever, imposed, assessed or collected by any governmental body, whether or not reflected in the costs charged to Graybar, and Graybar may increase its cost for goods and or services appropriately to take into account such increases in Graybar's costs.
3. RETURN OF GOODS - Credit may be allowed for goods returned with prior approval. A deduction may be made from credits issued to cover cost of handling. Returns will not be accepted for services or any material which has been modified at the request of or by Buyer. In addition, no custom orders may be returned.
4. TAXES - Prices shown do not include sales or other taxes imposed on the sale of goods or services. Taxes now or hereafter imposed upon sales, shipments or services will be added to the purchase price. Buyer agrees to reimburse Graybar for any such tax or provide Graybar with acceptable tax exemption certificate.
5. DELAY IN DELIVERY - Graybar is not to be accountable for delays in delivery of goods or services occasioned by acts of God, failure of its suppliers to ship or deliver on time, or other circumstances beyond Graybar's reasonable control, including, but not limited to, sourcing, shipment or delivery issues caused by, related to or resulting from COVID-19 or other similar national or global health situations. Factory shipment or delivery dates are best estimates, and in no case shall Graybar be liable for any consequential or special damages arising from any delay in provision of services, shipment or delivery.
6. LIMITED WARRANTIES - Graybar warrants that all goods sold are free of any security interest and will make available to Buyer all transferable warranties (including without limitation warranties with respect to intellectual property infringement) made to Graybar by the manufacturer of the goods. Buyer acknowledges that the performance of any service which alters the manufacturer provided goods as indicated in the statement of work may void the manufacturer's warranty. Graybar shall use the same care and skill a similarly situated provider of like services would exercise following commonly accepted industry practices in the performance of its duties under this agreement. GRAYBAR MAKES NO OTHER EXPRESS OR IMPLIED WARRANTIES, AND SPECIFICALLY DISCLAIMS ALL IMPLIED WARRANTIES INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR PURPOSE. UNLESS OTHERWISE AGREED IN WRITING BY AN AUTHORIZED REPRESENTATIVE OF GRAYBAR, PRODUCTS SOLD HEREUNDER ARE NOT INTENDED FOR USE IN OR IN CONNECTION WITH (1) ANY SAFETY APPLICATION OR THE CONTAINMENT AREA OF A NUCLEAR FACILITY, OR (2) IN A HEALTHCARE APPLICATION, WHERE THE GOODS HAVE POTENTIAL FOR DIRECT PATIENT CONTACT OR WHERE A SIX (6) FOOT CLEARANCE FROM A PATIENT CANNOT BE MAINTAINED AT ALL TIMES.
7. LIMITATION OF LIABILITY - Buyer's remedies under this agreement are subject to any limitations contained in manufacturer's terms and conditions to Graybar, a copy of which will be furnished upon written request. Furthermore, Graybar's liability shall be limited to either repair or replacement of the goods, re-performance of the services, or refund of the purchase price, all at Graybar's option, and IN NO CASE SHALL GRAYBAR BE LIABLE FOR INCIDENTAL, SPECIAL, OR CONSEQUENTIAL DAMAGES. In addition, claims for shortages, other than loss in transit, must be made in writing not more than five (5) days after receipt of shipment. Unless otherwise agreed in the applicable statement of work, acceptance of services will occur not more than five (5) days after completion of performance.
8. WAIVER - The failure of Graybar to insist upon the performance of any of the terms or conditions of this agreement or to exercise any right hereunder shall not be deemed to be a waiver of such terms, conditions, or rights in the future, nor shall it be deemed to be a waiver of any other term, condition, or right under this agreement.
9. MODIFICATION OF TERMS AND CONDITIONS - These terms and conditions, and any associated statement of work, supersede all other communications, negotiations, and prior oral or written statements regarding the subject matter of these terms and conditions. No change, modification, rescission, discharge, abandonment, or waiver of these terms and conditions shall be binding upon Graybar unless made in writing and signed on its behalf by a duly authorized representative of Graybar. No conditions, usage of trade, course of dealing or performance, understanding or agreement, purporting to modify, vary, explain, or supplement these terms and conditions shall be binding unless hereafter made in writing and signed by the party to be bound. Any proposed modifications or additional terms are specifically rejected and deemed a material alteration hereof. If this document shall be deemed an acceptance of a prior offer by Buyer, such acceptance is expressly conditional upon Buyer's assent to any additional or different terms set forth herein.
10. REELS - When Graybar ships returnable reels, a reel deposit may be included in the invoice. The Buyer should contact the nearest Graybar service location to return reels.
11. CERTIFICATION - Graybar hereby certifies that these goods were produced in compliance with all applicable requirements of Sections 6, 7, and 12 of the Fair Labor Standards Act, as amended, and of regulations and orders of the United States Department of Labor issued under Section 14 thereof. This agreement is subject to Executive Order 11246, as amended, the Rehabilitation Act of 1973, as amended, the Vietnam Veterans' Readjustment Assistance Act of 1974, as amended, E.O. 13496, 29 CFR Part 471, Appendix A to Subpart A, and the corresponding regulations, to the extent required by law. 41 CFR 60-1.4, 60-741.5, and 60-250.5 are incorporated herein by reference, to the extent legally required.
12. FOREIGN CORRUPT PRACTICES ACT - Buyer shall comply with applicable laws and regulations relating to anti-corruption, including, without limitation, (i) the United States Foreign Corrupt Practices Act (FCPA) (15 U.S.C. §§78dd-1, et. seq.) irrespective of the place of performance, and (ii) laws and regulations implementing the Organization for Economic Cooperation and Development's Convention on Combating Bribery of Foreign Public Officials in International Business Transactions, the U.N. Convention Against Corruption, and the Inter-American Convention Against Corruption in Buyer's country or any country where performance of this agreement or delivery of goods will occur.
13. ASSIGNMENT - Buyer shall not assign its rights or delegate its duties hereunder or any interest herein without the prior written consent of Graybar, and any such assignment, without such consent, shall be void.
14. GENERAL PROVISIONS - All typographical or clerical errors made by Graybar in any quotation, acknowledgment or publication are subject to correction. This agreement shall be governed by the laws of the State of Missouri applicable to contracts to be formed and fully performed within the State of Missouri, without giving effect to the choice or conflicts of law provisions thereof. All suits arising from or concerning this agreement shall be filed in the Circuit Court of St. Louis County, Missouri, or the United States District Court for the Eastern District of Missouri, and no other place unless otherwise determined in Graybar's sole discretion. Buyer hereby irrevocably consents to the jurisdiction of such court or courts and agrees to appear in any such action upon written notice thereof.
15. PAYMENT TERMS - Payment terms shall be as stated on Graybar's invoice or as otherwise mutually agreed. As a condition of the sales agreement, a monthly service charge of the lesser of 1-1/2% or the maximum permitted by law may be added to all accounts not paid by net due date. Visa, MasterCard, American Express, and Discover credit cards are accepted at point of purchase only.
16. EXPORTING - Buyer acknowledges that this order and the performance thereof are subject to compliance with any and all applicable United States laws, regulations, or orders. Buyer agrees to comply with all such laws, regulations, and orders, including, if applicable, all requirements of the International Traffic in Arms Regulations and/or the Export Administration Act, as may be amended. Buyer further agrees that if the export laws are applicable, it will not disclose or re-export any technical data received under this order to any countries for which the United States government requires an export license or other supporting documentation at the time of export or transfer, unless Buyer has obtained prior written authorization from the United States Office of Export Control or other authority responsible for such matters.
17. CANCELLATION; CHANGES FOR SERVICES - Buyer may cancel or make changes to a statement of work up to five (5) business days prior to commencement of the work. All changes and cancellations after such date are subject to Graybar's prior written approval in Graybar's sole and absolute discretion. Buyer shall pay to Graybar amounts necessary to cover cancellation, restocking fees and other charges applicable to the cancelled goods or services including those incurred or committed to by Graybar.

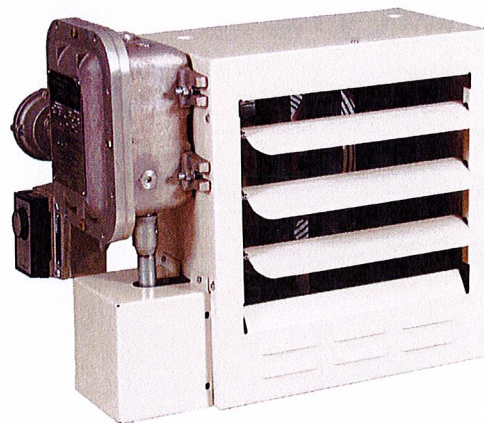
Signed: _____

This equipment and associated installation charges may be financed for a low monthly payment through Graybar Financial Services (subject to credit approval). For more information call 1-800-241-7408 to speak with a leasing specialist.

To learn more about Graybar, visit our website at www.graybar.com

24-Hour Emergency Phone#: 1-800-GRAYBAR

Subject to the standard terms and conditions set forth in this document. Unless otherwise noted, freight terms are F.O.B. shipping point prepaid and bill.
Unless noted the estimated ship date will be determined at the time of order placement.

GUX SERIES**EXPLOSION-PROOF UNIT HEATER****IDEAL SPACES**

- Wastewater Treatment Plants
- Petrochemical Plants
- Chemical Plants
- Oil Refineries
- Unattended Pumping Stations
- Paint Storage Areas
- Other Hazardous Environments

COLORS

- Navajo White

DIMENSIONS

- Varies (see specifications)

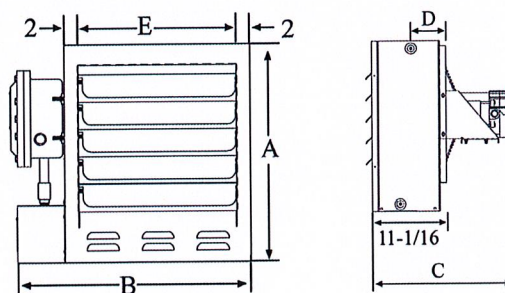
TEMP RANGE

- 50°-90° F

CFM

- 700-2330

- Heats areas classified as hazardous locations designated as Class I, Group C & D Division 1 & 2 or Class II, Groups E, F, and G with a T3B ignition temperature code rating (329°F, 165°C) or higher to provide primary or supplementary heating for comfort or freeze protection
- Pre-wired, self-contained control center. Standard controls include automatic reset thermal limit, magnetic contactor, and 24V control circuit transformer
- An automatic reset high limit cutout unit is standard (optional additional manual reset high limit cutout available)
- Optional factory built-in thermostat, disconnect switch, fan selector switch, 120V control circuit, and pilot light
- Advanced heat exchanger design allows lower operating temperatures from liquid to air heat exchanger with steel tubes, aluminum fins, a non-toxic heat transfer fluid, and a pressure relief plug
- Ball bearing permanently lubricated; explosion-proof motor has built-in thermal overload protection
- Powder-coated heavy-gauge steel cabinet surrounding 14-gauge heavy-duty steel frame supports internal components



HAZARDOUS ENVIRONMENT

GUX SERIES**EXPLOSION-PROOF UNIT HEATER****DIMENSIONS**

UNIT SIZE	A		B		C		D		E	
	IN.	MM	IN.	MM	IN.	MM	IN.	MM	IN.	MM
3-10kW	19-1/8	486	23-7/8	606	21	533	3-1/5	89	13-5/8	346
15-20kW	25	635	27-7/8	708	21	533	4-13/32	112	17-5/8	448
25-30kW	32-1/8	816	31-7/8	810	21-3/4	552	5-1/2	140	21-5/8	549

MODELS & SPECIFICATIONS

CATALOG NO.	UPC	HEATER VOLTS	WATTS (K/W)	PHASE	CONTROL VOLTS*	OUTPUT BTU/HR.	TOTAL AMPS	VOLUME CFM	AIR TEMP RISE	THROW	SHIP WT. (LBS.)	SHIP STATUS
GUX300812	6 85360 03470 6	208	3	1	24	10,236	16.7	700	13°F	28 ft.	135	AS
GUX300832	6 85360 03477 5	208	3	3	24	10,236	9.7	700	13°F	28 ft.	135	AS
GUX300412	6 85360 03448 5	240	3	1	24	10,236	14.8	700	13°F	28 ft.	135	C
GUX300432	6 85360 03452 7	240	3	3	24	10,236	8.6	700	13°F	28 ft.	135	C
GUX3004832	6 85360 03458 4	480	3	3	24	10,236	4.3	700	13°F	28 ft.	135	C
GUX300632	6 85360 03468 3	600	3	3	24	10,236	3.6	700	13°F	28 ft.	135	C
GUX500812	6 85360 03503 1	208	5	1	24	17,060	26.3	700	22°F	28 ft.	135	C
GUX500832	6 85360 03508 6	208	5	3	24	17,060	15.3	700	22°F	28 ft.	135	C
GUX500412	6 85360 03481 2	240	5	1	24	17,060	23.1	700	22°F	28 ft.	135	AS
GUX500432	6 85360 03486 7	240	5	3	24	17,060	13.5	700	22°F	28 ft.	135	C
GUX5004832	6 85360 03491 1	480	5	3	24	17,060	6.8	700	22°F	28 ft.	135	S
GUX500632	6 85360 03501 7	600	5	3	24	17,060	5.6	700	22°F	28 ft.	135	C
GUX750812	6 85360 03530 7	208	7.5	1	24	25,590	38.4	840	27°F	28 ft.	135	C
GUX750832	6 85360 03532 1	208	7.5	3	24	25,590	22.2	840	27°F	28 ft.	135	C
GUX750412	6 85360 03513 0	240	7.5	1	24	25,590	33.6	840	27°F	28 ft.	135	AS
GUX750432	6 85360 03517 8	240	7.5	3	24	25,590	19.4	840	27°F	28 ft.	135	C
GUX7504832	6 85360 03521 5	480	7.5	3	24	25,590	9.7	840	27°F	28 ft.	135	S
GUX750632	6 85360 03528 4	600	7.5	3	24	25,590	8.1	840	27°F	28 ft.	135	C
GUX1000832	6 85360 03404 1	208	10	3	24	34,120	29.2	840	36°F	32 ft.	140	C
GUX1000412	6 85360 03387 7	240	10	1	24	34,120	44.5	840	36°F	32 ft.	140	C
GUX1000432	6 85360 03390 7	240	10	3	24	34,120	25.5	840	36°F	32 ft.	140	C
GUX10004832	6 85360 03396 9	480	10	3	24	34,120	12.7	840	36°F	32 ft.	140	S
GUX1000632	6 85360 03402 7	600	10	3	24	34,120	10.6	840	36°F	32 ft.	140	C
GUX1500832	6 85360 03420 1	208	15	3	24	51,180	43	1450	31°F	47 ft.	160	AS
GUX1500432	6 85360 03408 9	240	15	3	24	51,180	37.5	1450	31°F	47 ft.	160	C
GUX15004832	6 85360 03411 9	480	15	3	24	51,180	18.7	1450	31°F	47 ft.	160	S
GUX1500632	6 85360 03418 8	600	15	3	24	51,180	15.7	1450	31°F	47 ft.	160	C
GUX20004832	6 85360 03427 0	480	20	3	24	68,240	24.8	1400	43°F	43 ft.	171	S
GUX2000632	6 85360 03434 8	600	20	3	24	68,240	20.7	1400	43°F	43 ft.	171	C
GUX25004832	6 85360 03436 2	480	25	3	24	85,300	31.1	2330	32°F	54 ft.	216	AS
GUX2500632	6 85360 03439 3	600	25	3	24	85,300	25.8	2330	32°F	54 ft.	216	C
GUX30004832	6 85360 03440 9	480	30	3	24	102,360	37.1	2330	39°F	54 ft.	216	AS
GUX3000632	6 85360 03444 7	600	30	3	24	102,360	30.2	2330	39°F	54 ft.	216	C

NOTE: Above models have built-in 24V control; optional 120V control is available (replace "2" suffix with "1" for 120V control). Includes element, motor, and transformer. All units with status "C" or "AS" are made-to-order and are non-returnable.

ACCESSORIES

CATALOG NUMBER	UPC	
GUXPM12	6 85360 03379 2	Pole Mounting Bracket for units 3kW thru 10kW
GUXPM16	6 85360 03380 8	Pole Mounting Bracket for units 15kW thru 20kW
GUXPM18	6 85360 03381 5	Pole Mounting Bracket for units 25kW thru 30kW
GUXWM12	6 85360 03382 2	Wall Mounting Kit for units 3kW thru 10kW
GUXWM16	6 85360 03383 9	Wall Mounting Kit for units 15kW thru 20kW
GUXWM18	6 85360 03384 6	Wall Mounting Kit for units 25kW thru 30kW
GUXCMO	6 85360 03378 5	Ceiling/Hang Mounting Kit for all Models

NOTE: Specify type of mounting bracket required at time of order entry.

DIMENSIONS

STUFFIX	DESCRIPTION
AM	Automatic and Manual reset limits
T	Thermostat, 20-80° F
L	Pilot Light (HEATER ON)
K	Pilot Light (LIMIT TRIPPED)
S	Selector Switch (AUTO/FAN ONLY)
D	Disconnect Switch - 15 amp for heaters rated 12 amps or lower Disconnect Switch - 30 amp for heaters between 13-24 amps Disconnect Switch - 60 amp for heaters 24 amps or higher
1*	120 Volt Control Transformer
E	Artic Construction

*Change heater suffix "2" to "1" for this option

www.qmarkmep.com

For Technical Services, Call 800-642-4328

ITEM# QFLY_GUX_0418-1

QMARK®
A Marley Engineered Products Brand